

**MFCCoach, LLC.**  
*Leadership Pathfinder*

**Schedule of Services**

***Advisory Services***

***Strategy Path***

- *Strategy Design & Execution:*
  - Transform vision into strategy and then craft actionable, properly managed and resourced initiatives to enact the plan
- *Fiscal Sustainability Assessment:*
  - Guide organization through a review of its long-term viability and relevance. Produce prioritized areas of concern and initiatives to address most pressing issues. Utilizes the Fiscal Sustainability Framework.

***Board Path***

- *Board Development:*
  - Build the Board strategy; including roles and responsibilities, committee structures, advisory or non-voting Boards, succession planning and performance assessments for Board, committee and members
- *Board Mechanics:*
  - Conduct review of corporate documents and establish or improve Board practices, such as; onboarding, training, meeting effectiveness and Board / staff relations

***Organization Path***

- *Financial Assessments:*
  - Provide analysis for major project decision-making, perform due diligence, review program margin and portfolio performance, design actionable performance metrics, establish overhead and reserve strategies, assess unrelated business income and entity structuring
- *Operations Support:*
  - Instill strong practices in procurement, pricing and grant proposals, review Form 990 and other reporting requirements, explore capital financing alternatives, identify process and cost efficiencies and optimize earned income opportunities

- *Enterprise Systems:*
  - Review current systems, develop enterprise systems strategy, identify requirements, provide procurement support and implementation planning and oversight

### ***Executive Coaching Services***

*Provide one on one support to organization leaders, future leaders and Board members, specializing in the following areas;*

- Leadership Skills Development
- Embracing Transitions and Change
- Preparing New and Future Leaders
- Board / Executive Director and Staff Relations
- Chair / Executive Director Partnership
- Intra-Board Member Relations